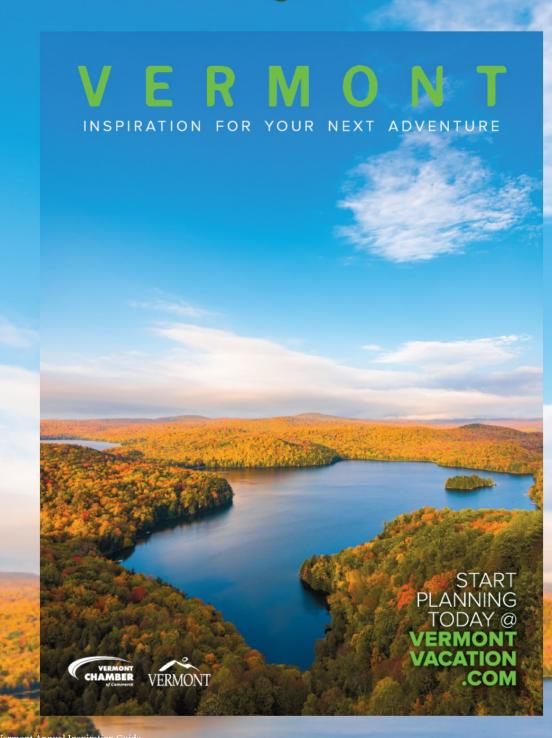
# VERMONT

2024/25 | TOURISM MARKETING PROGRAM



# CONNECTING TO VISITORS

# THE POWER OF PARTNERSHIP

The Vermont Tourism Marketing Program communicates your message via dynamic print and digital products, promoting your business to the 80 million people within a day's drive of Vermont. The suite of products and services have been created in partnership between the Vermont Chamber of Commerce and the Vermont Department of Tourism and Marketing and are the official fulfillment pieces for the state of Vermont.

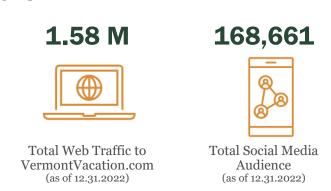
# VISITOR INSIGHTS

Data shows that visitation trends remain strong, bringing economic activity to communities throughout the state and improving the bottom line of thousands of local businesses. Visitor spending consists of guest and second homeowner activity at attractions, outdoor recreation, lodging and dining establishments.



# **DRIVING VISITORS TO VERMONT**

The Vermont Department of Tourism & Marketing (VDTM) executes a robust paid and earned media strategy backed by millions of dollars to drive brand awareness and consideration of Vermont as a four-season destination. This strategy targets a qualified travel-planning audience. Top of the marketing funnel tactics by VDTM help individuals businesses and communities reach the largest possible audience.



# EDITORIAL FOCUS

# **DESTINATION STEWARDSHIP**

Vermont is a destination defined not only by its geography and physical boundaries, but also by a profound commitment to destination stewardship and sustainable travel. In this vibrant state, destinations center themselves on the transformative power of experiences and how they contribute to the well-being of visitors and the well-being of the environment. The magazine will feature nine articles that celebrate each of Vermont's unique regions.



ermont hospitality has a rich history and a strong connection to community. Country inns, picturesque B&Bs, lavish hotels, and unforgettable resorts offer world-class hospitality, immersive experiences, and luxurious

accommodations. Sleep and eat well at these five lodging destinations serving up cuisine that will surprise and delight.

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The two on-site restaurants, Junction and The Tavern, showcase local foods, Vermont beers, and cocktalls crafted with local distilleries. An AAA Four Diamond and Wine Spectator Award certified restaurant, the Junction is a true interactive restaurant featuring an open kitchen for a behind-the-scenes experience of the dishes being created. The seasonal menu showcases to the values using science. The seasons the teach works also largedients as local as the resort's own organic vegetable and herb gardens. For a more casual dining experience, head next door to The Tavern to enjoy a pub menu featuring the same local largedients and attention to detail.

gardens, be sure to say helio to Penelope and Stewart, their Nigerian Dwarf Goats.

THE LODGE AT SPRUCE PEAK Stowe Located at the base of Mt. Mansfeld and Stowe Mountain Resort The Lodge at Spruce Peak is Vermont's only side in, side out lauxy lodging destination. Surrounded by over 2,000 acres of preserved mountain widerness, visitors will find theresised statist from crowds and close to nature. Ergly curated outdoor deventures, with year cound recreation and activities for all ages a guest experience designed to connect you with the mountain.

Guests can immerse memseives in a raim-resix curinary scenie with course after course of mouthwatering fare at one of the two signature restaurants. At Tipsy Trout, premium seafood is paired with a culinary approach that is uniquely Vermont. Featuring Vermont's best raw bar, this cocktall-forward, seafood rich menu highlights coastal-inspired entrees and unique wine offerings

Serving breakfast, lunch, apres, and dinner, Alpine Hail celebrate Vermont mountain culture, bringing together the work of the region's best growers, farmers, makers, and artisans. Chef Sean Blomgren and his team serve a simple yet highly elevated menu combining the best ingredients and hand-crafted techniques.

dining experiences, but with the same attention to fresh and local. Check out The Pantry & Beanery for a great breakfast and grab-n-go meal options, and shop a wide selection of group terms, gifts, Vermont craft beer, and a curated selection of or wine Take a stroll through the Village before or after dinner to take in the sights, do some window shopping, and savor a sweet treat

INSIDER TIP: For the best après sid experience, make a reservation at the outdoor Spruce Peak Village Pergolas, or stop by the WhistiePig Pavillon in the heart of the Village.





Located in northern Vermont, Rabbit Hill Inn specializes in Located in northern Vermont, Babbit Hill fin specializes in reading, romantic adult geteways with unparalleled hospitality. This busny 19-room full sentice bed & breaktest boasts luce accommodations with a variety of docro styles, including traditional, American country, contemporary, and transitional. Most rooms feature treplaces and several offer withipport ubs for two and oversite schowers. Many rooms have furnished porches and capture the views of the neighboring White Mountains. Ungly without the distraction of a belevision or phone – by design, these have been omitted from the questrooms.



treats, mut, yogurt, and nomemade granola. Choose from two hole offeres within change daily, such as alised waffles with chocolate garache, Duice de Leche, toasted coconut, and pienty of Vermont mapie syrup. After a fun-filled day, return to the inn for aftermoon seasonal beverages and house-made pastries in the common areas.

THE RELUCTANT PANTHER INN
Manchester
The Reluctant Panther Restaurant features contemporary
American cooking in a relixed yet elegantly upscale
atmosphere. Twently delizer rooms and sulles span across three
buildings, each with an elegant design, antique furnishings, and museum quality artwork.

Executive Chef Sigal Rocklin was awarded "Vermont Chef of the Year" in 2018. Chef Rocklin sites Vermont's sense of community



### FOUR COLUMNS INN

Newfane
Four Columns Inn is southern Vermont's ultimate culinary
getaway. You will feel welcome as soon as you walk through
the door. Each of the fifteen rooms has been renovated and decorated to offer a unique style. Established by a French chef and his wife in 1969 as an oasis for sustainability and luxurious nealthy living, the tradition of culinary excellence is continued with three distinct dining experiences



The original residurant was the first true farm to table in the United States and the Inha she bean a laponotch cultinary destination ever since. The new onatile residurant prides tself on sourcing Vermont foods and ingredients from local farms and artisants. If you seek out the finest culturaly experiences while travelting, you will enjoy this meticulously prepared farm-to-table frame. Very wire addicated ow lift floor Something to satisfy their tastebuds on the six-page whine list.

continental breakfast which includes croissants, muffins, toasts, yogurt, quiches, cereals, gluten-free vegan granola made in Vermont, and delicious jams. Your day is bound to be remarkable when you start with these fresh treats.

public for dining Thursday, Friday, and Saturday

# ANNUAL INSPIRATION GUIDE

# AMPLIFYING VERMONT'S STORY

# **EDITORIAL SUPPORT**

Amplifying content from the Inspiration Guide via digital assets and grassroots efforts.









Inspiration Guide Dig- Vermont Tourism Soital Edition

cial Media

VermontVacation.com

Direct Mail Requests

Vermont Tourism **Email Marketing** 

# **VERMONT**



Inspiration for Your Next Adventure

Vermont's annual Inspiration Guide contains all you need to plan your vacation, including a comprehensive directory. Preview the guide below, including stories about Vermont's hospitality, farm-to-table cuisine, storied architecture, iconic swimming holes, and inspiring 72-hour itineraries.

ORDER YOUR TRAVEL GUIDE

VIEW THE GUIDE ONLINE

Vermont Trip Ideas





Sip Your Way Through Vermont

Vermont is home to the most craft breweries per capita, but that's iust the beginning of the variety of craft pours you'll find in the Green Mountains. Gin distilled with juniper and finished with raw honey, awardwinning cider made with heirloom apples, and small-batch wine from cold-hardy grapes await in Vermont.



**Iconic Vermont Swimming** Holes

Waterfalls feed refreshingly cold and deep glacial holes in forests and shallows. Meandering rivers are perfect for wading on a hot summer day. Vermont swimming holes offer invigorating summer adventures.



72 Hours in Central Vermont

The Woodstock-Quechee region teems with classic New England heritage, beauty, and architecture. A three-day trip affords plenty of time to see raptors up close at Vermont Institute of Natural Science, take in the beauty of Quechee Gorge, sip craft cocktails in the heart of downtown Woodstock, and explore Vermont's Black history.



72 Hours in Southern Vermont

Vermont's Scenic Route 100 Byway knits together the southern region. Discover miles of backcountry on bikes or snowshoes and some of Vermont's richest history, including Hildene, the Lincoln Family Home, and sample farm-crafted cheese and locally distilled spirits.

ORDER YOUR TRAVEL GUIDE

VIEW THE GUIDE ONLINE

# **DISTRIBUTION**

Distributed to key points of interest in Vermont's drive market to amplify your business's story and inspire travel.



Key retail outlets in New England and New York



Vermont Welcome & **Information Centers** 



Airports and travel hubs in NH, MA, NY and VT



Vermont lodging properties and tourism hubs



Consumer shows and events in CA, MA, VT & beyond



US and CA direct mail requests



Ariington Inn & Spa A 175-year old inn with 19

BENNINGTON

DUMMERSTON

The Landmark Trust USA

LONDONDERRY

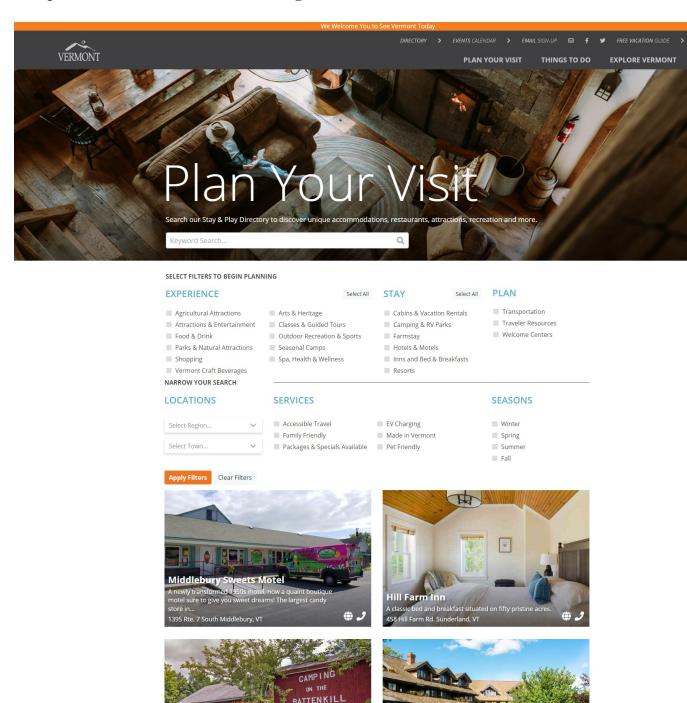
MANCHESTER



# STAY & PLAY DIRECTORY

# **ROBUST FEATURES**

The VermontVacation.com Stay & Play Directory is the source for comprehensive business listings that visitors depend on to plan their trips. The featured listing program provides businesses with premium exposure and leverages the millions invested in marketing tactics by the Vermont Department of Tourism and Marketing.



Trapp Family Lodge

A Little of Austria... a Lot of Vermont® 700 Trapp Hill Rd. Stowe, VT

Camping on the Battenkill

48 Camping on Battenkill Arlington, VT

The campground that brings you back to nature.

# PREMIUM EXPOSURE

Delivering relevant results through a multi-faceted search filter function, the Directory is designed to drive visitors down the marketing funnel on their trip planning journey.

Directory Landing Page	Features	Individual Listing Page	Features
Basic Business Information	✓	Description	1080 characters with spaces
Priority Sort	<b>✓</b>	Photos	20
Description Preview	<b>√</b>	Embedded Map & Directions Link	<b>√</b>
Phone and Web Icons & Links	<b>√</b>	Video	<b>√</b>
Subcategories Included	2	Social Handles	✓
		'Book Now' Direct Booking Link/Button	✓
		Geo-targeted 'You May Also Like' Feed	<b>✓</b>





# Moose Meadow Lodge & Treehouse

• 607 Crossett Hl., Waterbury, VT

http://www.moosemeadowlodge.net

▶ 802-244-5378

☑ relax@moosemeadowlodge.com

This award-winning luxury log home bed and breakfast has redefined glamping in Vermont. Rustic yet modern, it features four guest rooms plus one magical treehouse. Its 86 wooded acres include hiking trails, a trout pond, firepit and the Skyloft – a mountain top enclosed gazebo. It's the ideal setting for intimate weddings, reunions or to simply escape for a quiet, romantic vacation. Centrally located and only a few miles from Waterbury, home of Ben & Jerry's, Cold Hollow Cider Mill, Vermont Artisan Coffee, breweries and restaurants for all tastes and budgets. Nearby are the world class ski resorts of Stowe, Bolton Valley, Mad River Glen and Sugarbush. Montpelier is 14 miles away. Burlington Airport is 27 miles away.

Moose Meadow hosts the popular Broadway in Vermont concert, the Vermont Philharmonic Pops and the Eleva Chamber Players, and it sponsors the Waterbury Arts Fest among others. The Moose Meadow

f Facebook

@ Instagram

### STAY

INNS AND BED & BREAKFASTS

FAMILY FRIENDLY PACKAGES & SPECIALS AVAILABLE

### YOU MAY ALSO LIKE











# **ADVERTISING RATES AND SPECIFICATIONS**

# LEVERAGE THE POWER OF PRINT AND DIGITAL

The most comprehensive offering within the Tourism Marketing Program. All print display ads and the listing package include a print presence in the Annual Inspiration Guide and a featured listing on the VermontVacation.com Stay & Play Directory.

Product	Description	Member	Non-Member
Back cover*	Print display ad; 12-month featured digital listing	\$13,532	\$18,945
Inside front/back cover*	Print display ad; 12-month featured digital listing	\$11,137	\$15,592
Inside front facing page*	Print display ad; 12-month featured digital listing	\$10,112	\$14,157
Inside back facing page*	Print display ad; 12-month featured digital listing	\$9,258	\$12,961
Full page*	Print display ad; 12-month featured digital listing	\$7,650	\$10,710
1/2 page*	Print display ad; 12-month featured digital listing	\$5,588	\$7,823
1/3 page*	Print display ad; 12-month featured digital listing	\$3,889	\$5,445
1/4 page*	Print display ad; 12-month featured digital listing	\$3,347	\$4,686
1/6 page*	Print display ad; 12-month featured digital listing	\$2,485	\$3,480
Featured listing package	Print listing; 12-month featured digital listing	\$850	\$1,190
*All print display ads	include a print listing   Creative and content	deadline: Januai	W 19 9094

<sup>\*</sup>All print display ads include a print listing | Creative and content deadline: January 12, 2024. Magazine will be in-market March 2024 – February 2025

# ADDITIONAL EXPOSURE OPPORTUNITIES

Product	Description	Member	Non-Member
Featured Special or Package	Print listing in featured travel service section.	\$500	\$700
Additional Listing	itional Listing 12-month listing in same or new category; second print directory		\$420
*Must have already purchased a display ad or listing package to take advantage of additional exposure opportunities.			

# **Contact Us**

# **AD SIZE**

Full page/Covers 7" x 9 <sup>7/8</sup> "				
Full page/Cover with bleed ^ 8 1/4" X 11 1/8"	1/4 page	П		
<b>Half page</b> 7" x 4 <sup>7/8</sup> "	1/4 page		1/2 page	
Third page 4 5/8" x 4 7/8"	1/6	ш		
Quarter page 7" x 2 <sup>3/8</sup> "	page vert.			
Sixth page vertical 2 1/4" X 4 7/8"		4	1/3 page	
Sixth page horizontal 4 5/8" x 2 3/8"	1/6 page horiz.			
^For bleed ads, please add 1/8" on all sides. Trim size:	8" v 10 7/8"			

 $<sup>^{\</sup>hat{}}$  For bleed ads, please add  $^{1/8}$ " on all sides. Trim size: 8" x 10  $^{7/8}$ "

# **PRINT LISTING INFORMATION**

# FEATURED LISTING PACKAGE

- 40 word description
- Basic contact information (email, phone, website, and street address)
- Travel service icons (see below)
- Rates (lodging only; see below)

Travel Services Icons		Rates		
ITI	Pet friendly, call ahead	\$	(less than \$100)	
	Motorcoaches accepted	\$\$	(\$101 - 200)	
ė	ADA compliant	\$\$\$	(\$201 - 300)	
<b>\$</b>	Wi-Fi	\$\$\$\$	(\$301 and above)	
t <del>oo</del>	EV charging station	Rates can be a range		