

2023 | 24 Tourism Marketing Program

CONNECTING TO VISITORS

THE POWER OF PARTNERSHIP

The Vermont Tourism Marketing Program communicates your message via dynamic print and digital products, promoting your business to the 80 million people within a day's drive of Vermont. The suite of products and services have been created in partnership between the Vermont Chamber of Commerce and the Vermont Department of Tourism and Marketing and are the official fulfillment pieces for the state of Vermont.

VISITOR INSIGHTS

Data shows that visitation trends remain strong, bringing economic activity to communities throughout the state and improving the bottom line of thousands of local businesses. Visitor spending consists of guest and second homeowner activity at attractions, outdoor recreation, lodging and dining establishments.

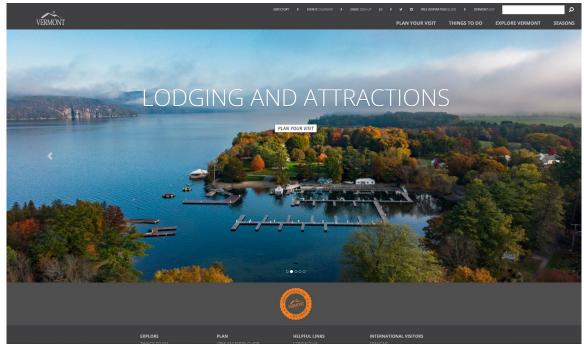
13.3 M \$3.0 B 8.2 M



Visitors Visitor Spending Overnight Stays

DRIVING VISITORS TO VERMONT

The Vermont Department of Tourism & Marketing (VDTM) executes a robust paid and earned media strategy backed by millions of dollars to drive brand awareness and consideration of Vermont as a four-season destination. This strategy targets a qualified travel-planning audience. Top of the marketing funnel tactics by VDTM help individuals businesses and communities reach the largest possible audience.



EDITORIAL FOCI

A PLACE ALL ITS OWN

Vermont is a place that's determined by geography and physical boundaries, yes, but also by an idea that life is better when we slow down, look around and simply take notice. Here, it's not about what you achieve or acquire, it's about how experiences make you feel.

FEATURE ARTICLES

Vermont's Outdoor Playground

Vermont is a haven for outdoor recreation enthusiasts. Explore the not-to-miss destinations offering outdoor recreation experiences all four seasons.

Performing Arts Spaces that Inspire

Art is everywhere in Vermont, waiting to be discovered. Delve into what Vermont's must-see performing arts spaces have to offer.

CELEBRATING EACH OF VERMONT'S REGIONS

72 Hours: North, Central & South

A regionally-based, itinerary-style article highlighting ways to play, experience, stay and eat.

Regional Inspiration: North, Central & South

Listicle style articles guiding visitors to iconic and off-thebeaten-path experiences.



While farm-to-table dining is trending across the culinary industry, Vermont restaurants are established leaders in seeking out fresh produce and supporting local farmers. Vermont's artisan chefs and food growers partner to transform the bounty of the using locally sourced ingredients.

At its heart, farm-to-table implies that the ingredients that go into the food being served come directly from farms, without passing through a store or market first. Restaurants that offer farm-to-table dining form strong relationships to the local farmers, growers and producers that supply the ingredients used. This relationship benefits the farmers. restaurants and the patrons enjoying the food.

Vermonters have always made a conscious effort to support local farmers. Little surprise, then, that farm-to-table dining abounds throughout Vermont. Here are me ideas to kickstart your locally sourced dining experience.

THE PARKER PIE CO.

THE PARKER PIE CO.
West Glover
Country stores are the heart of
Vermont communities. Located in
the Northeast Kingdom, The Parker
Pie Co. operates out of the Lake Parker Country Store, a short drive from Lake Parker.

Known for their pizza, the menu offers custom and specialty pies made with cheese, beef and chicken that with cheese, beef and chicken that have been sourced locally. The Parker Pie Co. has worked hard to cultivate relationships with local farmers and producers and is committed to a local-first approach. As an extension of their local-first approach, The Parker Pie Co. also gives back by offering community meals to help address food insecurity.

local ingredients, The Parker Pie Co. pours Vermont craft beer. This includes many from the award-winning brewery many from the award-winning brewery Hill Farmstead, a popular destination for locals and visitors. If you're in the area in search of local ingredients, fresh pizza and good beer, you'll find it at The Parker Pie Co.

Farms: Jasper Hill Farm (Greensboro), Hillside Farm (West Glover)

HONEYROAD

Enter off of bustling Church Street in Burlington and step into the

This popular female-run mezze restaurant specializes in sophisticated family-style plates highlighting the best of what is grown in Vermont. Honey Road offers the perfect blend



PHOTO COURTESY OF ADVENTURE DINNE

2022 23 Vermont Annual Inspiration Guide Feature Article

ANNUAL INSPIRATION GUI

AMPLIFYING VERMONT'S STORY

EDITORIAL SUPPORT

Amplifying content from the Inspiration Guide via digital assets and grassroots efforts.



Inspiration Guide Vermont Tourism **Digital Edition**



Social Media



VermontVacation.com



Direct Mail Requests



Vermont Tourism Email Marketing



Liked by stowemercantile and others vermonttourism Ingredients come directly from the source at farm-to-table restaurants, putting fresh food on your plate and strengthening ties among farmers and businesses. From hyperlocal pitza to a womenowned Mediterranean mezze, experience Vermont's local flavor starting with the restaurants at the link in our bio.



vermonttourism Padiling on Lake Memphremagog, lake cruises into Canada, sweet ice cider tastings, an accessible recreation path through the city, an exploration of Black history, and a puppet museum make northern city Newport an immersive visit. Discover more at the link in our bio.



vermonttourism 72 hours in Bennington, Vermont: Your itinerary includes the pottery and performances, skypiercing historic monuments, covered bridges and soaring scenic drives that make Bennington a stronghold of culture, recreation, and natural beauty. Your guide to a long weekend in this southern Vermont town is at the link in our bio. town is at the Bennington, VT

DISTRIBUTION

Distributed to key points of interest in Vermont's drive market to amplify your business's story and inspire travel.



Key retail outlets in New England and New York



Airports and travel hubs in NH, MA, NY and VT



Consumer shows and events in CA, MA, VT & beyond



Vermont Welcome & **Information Centers**



Vermont lodging properties and tourism hubs



US and CA direct mail requests



The hills and valleys in the heart of the Green Mountains in central Vermont are a stunning backdrop to explore outdoors.

From a contemplative journey on a nature trail to an exhilarating on snow experience, Vermont offers outdoor recreation for every body. Bringing this mantra to their mission, Vermont Adaptive Ski and Sports is a nationally recognized statewide program empowering people of all abilities through inclusive sports and recreational programming. Year-round opportunities combine environmental, holistic wellness and competitive training philosophies for people of all ages with cognitive, developmental, physical and emotional disabilities.

This curated list offers up some of central Vermont's top accessible outdoor recreation activities and experiences

Thundering Brook Falls

Vermont is spotted with hundreds of picturesque waterfalls, due to the mountainous terrain and dense forests. A part of the Appalachian Trail, the trail to Thundering Brook Falls begins with a boardwalk with sweeping views of the valley floor. To reach the falls, venture through lush greenery on accessible switchbacks, where you'll hear the water rushing before you see it. The scenic falls feature a steep and narrow 125-foot drop, making this one of the more dramatic falls in Vermont.

Millstone Trails

Millstone Trails is a network of multipurpose trails on over 1,500 acres in and around the historic granite quarries of Barre Town. The network offers a diverse mix of trails for riders of different abilities and is especially known for mountain biking.

Delaware & Hudson Rail Trail

The Delaware & Hudson Rail Trail is a 19.8-mile section of old railroad tracks that spans the western parts of

Rutland and Bennington counties. This multi-use trail is open year-round, but ideal for use from March through October

Robert Frost Interpretive Trail

Just east of Ripton, you'll find the Robert Frost Interpretive Trail, a one-mile loop perfect for all skill levels. This National Recreation Trail honors Frost's poetry, featuring poems printed on signs at posts along the trail. Stop along the trail and read Frost's famous lines, steeped in natural imagery.

Mount Independence State Historic Site **Baldwin Trail**

Mount Independence State Historic Site, one of the nation's most significant Revolutionary War sites, offers walking and hiking trails that wind past archaeological sites and offer scenic views. At just over a mile and a half, Baldwin Trail features 15 stops along the compacted surface, with signage depicting the history of the buildings and archeological features, as well as picturesque Lake Champlain overlooks.

Pico Mountain

Vermont is an iconic skiing destination with 19 alpine areas and 30 Nordic ski areas. Pico Mountain is one of four Vermont Adaptive winter locations, with programming and state-wide administrative offices located in the organization's adaptive sports facility. Pico Mountain offers big mountain terrain and small mountain charm.

Vermont Adaptive's programs are available statewide winter and summer programs are located in multiple areas in northern, central and southern Vermont. Vermont Adaptive loves to help people play in Vermont and makes that attainable for every body, visitors and locals alike. Vermont is too beautiful to just sit on the sidelines; try something new or continue a sport that you love.

In Vermont, outdoor recreation experiences abound for everyone, no matter their skill level or interest. Vermont is a year-round outdoor playground. Get out and explore the unmatched natural landscape and outdoor recreation of central Vermont.





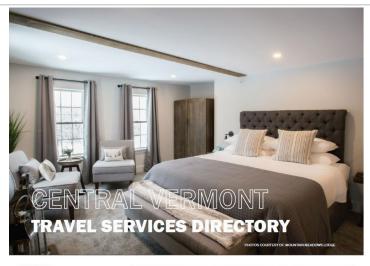






Want more outdoor experiences in Vermont? Check out Plan VermontVacation.com

2022|23 Vermont Annual Inspiration Guide Regional Article (Central)



BARRE STAY Hollow Inn & Motel hollowinn.com Maplecroft Bed & Breakfast manlecroftyermont.com house1892.com

reprodictionuce1892.com
EXPERIENDE
Aldrich Public Library
The Aldrich Public Library is a prominent
feature of downtown Barre across from
Vermont City Park. This architecturally
distinguished building was constructed in
1907, enlarged in 2000 and was listed on the
National Register of Historic Places in 2016.



700 Private Acres * 740 Acre Lake * Luxurious Accommodations Creative Cuisine * Spa * Horseback Riding * Tennis Kayalas/Cances/Paddle Boards * Private Beach * Pool XC Skiing/Snowshoeing * Sleigh Rides & Much More!

MOUNTAIN TOP RESORT

195 Mountain Top Rd. Chittenden, VT • mon

Barre Historical Society
The historical society for the City of Barre.
The Barre Historical Society owns the
Socialist Labor Party Hall National Historic
Landmark, also known as the "Old Labor
Hall" and the Union Cooperative Store
bakery building which has been resorted as
Rico In Babora. Rise Up Bakery. 46 Granite St., Barre 802-485-4554 oldlaborhall.org

ownsoonball org

Barre Opera House
The Barre Opera House is the cultural
cornerstone of Barre and central Vermont's
premier performing arts. Rich history and
architectural beauty make the theater a
wonderful venue for modern entertainment.
It's as wibrant today as it was a century ago.

\$\infty\$ \infty\$ \inf

Bart Barre Antique Mall
A 12,000 square foot antique mall in the heart of central Vermont. An ever changing consignment and dealer group shop with a wide variety of antiques and accessories.

133 Mill St, Est Barre
802-479-6190
estibarreantiquemail#t.com

Hope Cemetery A must stop when visiting Barre, Hope Cemetery contains memorials and tombstones crafted by the finest granite carvers in the Millstone Trails

A network of non-motorized recreational trails in central Vermont. Traversing 1,500 acres of diverse and dramatic terrain, among historic quarries, New England villages and

Rise Up Bakery
A historic Italian bakery that was treasured and passionately restored by the local community, volunteers and by the best professional bakers and oven builders of the United States. Hand crafted, long fermented, naturally leavening breads baked in a wood naturally . fired over. 48 Granite St., Barre 401-396-6694 riceupbakeryvt.com

The Vermont Flannel Company Handcrafted in the USA for over 30 ye Now made with GOTS 100% Certified Now made with GUIS 100% Certified Organic Cotton. Go organic with us! Ultimate quality, 100% softly brushed cotton, tightly woven, minimal shrinkage. Shop cozy in stores and online.

128 mill 81, Each Bure 800-232-7820
vermontfilment com

Thunder Road Speedbow! A quarter mile, high bank race track with weekly events May to October. Thunder Road hosts four regular divisions, and touring series such as the American Canadian Tour (ACT), Pro-All Star Series (PASS), North East Mini Stock Tour and more Fisher Rd., Barre 802-244-6963 thunderroadvt.com

Vermont Granite Museum
A family-friendly, informative and interactive
museum. Exhibits take you through the
history and processes of the granite industry
including quarrying, transportation,
seulpting and shipping of granite products,
The museum's collection includes tools
starting from the late soft century through
today. starting from the late 191 today. 7 Jones Brothers Wy., Barre 802-585-6525 vtgranitemuseum.org

Vermont Historical Society's archives and the Leahy research library.



lakemoreyresort.com



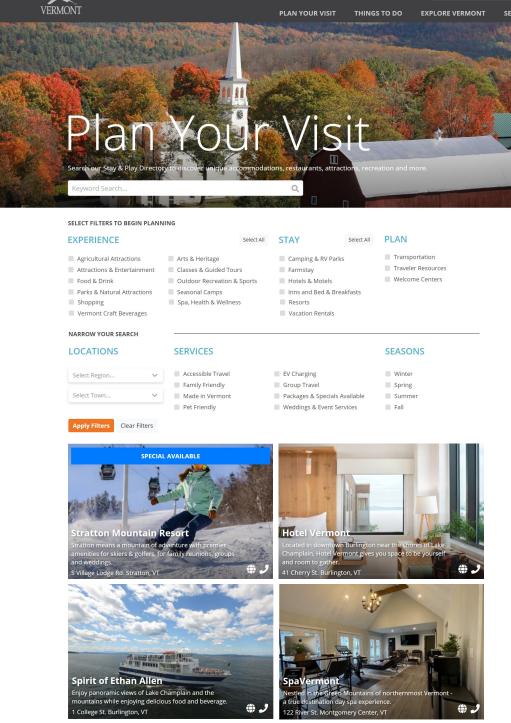
VERMONTFLANNEL.COM

800.423.1211

STAY & PLAY DIRECTORY

ROBUST FEATURES

The VermontVacation.com Stay & Play Directory is the source for comprehensive business listings that visitors depend on to plan their trips. The featured listing program provides businesses with premium exposure and leverages the millions invested in marketing tactics by the Vermont Department of Tourism and Marketing.



Stay & Play Directory Landing Page

PREMIUM EXPOSURE

Delivering relevant results through a multi-faceted search filter function, the Directory is designed to drive visitors down the marketing funnel on their trip planning journey.

Directory Landing Page	Features	Individual Listing Page	Features
Basic Business Information	✓	Description	1080 characters with spaces
Priority Sort	✓	Photos	20
Description Preview	√	Embedded Map & Directions Link	√
Phone and Web Icons & Links	√	Video	√
Subcategories Included	2	Social Handles	✓
		'Book Now' Direct Booking Link/Button	✓
		Geo-targeted 'You May Also Like' Feed	✓



≺ Back To Directory





♥ 607 Crossett Hl., Waterbury, VT

http://www.moosemeadowlodge.net

3 802-244-5378 ☑ relax@moosemeadowlodge.com



This award-winning luxury log home bed and breakfast has redefined glamping in Vermont. Rustic yet modern, it features four guest rooms plus one magical treehouse. Its 86 wooded acres include hiking trails, a trout pond, firepit and the Skyloft - a mountain top enclosed gazebo. It's the ideal setting for intimate weddings, reunions or to simply escape for a quiet, romantic vacation. Centrally located and only a few miles from Waterbury, home of Ben & Jerry's, Cold Hollow Cider Mill, Vermont Artisan Coffee, breweries and restaurants for all tastes and budgets. Nearby are the world class ski resorts of Stowe, Bolton Valley, Mad River Glen and Sugarbush. Montpelier is 14 miles away. Burlington Airport is 27 miles away.

Moose Meadow hosts the popular Broadway in Vermont concert, the Vermont Philharmonic Pops and the Eleva Chamber Players, and it sponsors the Waterbury Arts Fest among others. The Moose Meadow Lodge & Treehouse provides a welcoming and safe environment, attracting people of color, LGBTQ travelers, families and visitors of all ages.

f Facebook

@ Instagram

STAY

(INNS AND BED & BREAKFASTS)

FAMILY FRIENDLY PACKAGES & SPECIALS AVAILABLE

YOU MAY ALSO LIKE











ADVERTISING RATES AND SPECIFICATIONS

LEVERAGE THE POWER OF PRINT AND DIGITAL

The most comprehensive offering within the Tourism Marketing Program. All print display ads and the listing package include a print presence in the Annual Inspiration Guide and a featured listing on the VermontVacation.com Stay & Play Directory.

Description	Member	Non-Member
Print display ad; 12-month featured digital listing	\$13,532	\$18,945
Print display ad; 12-month featured digital listing	\$11,137	\$15,591
Print display ad; 12-month featured digital listing	\$10,112	\$14,157
Print display ad; 12-month featured digital listing	\$9,258	\$12,961
Print display ad; 12-month featured digital listing	\$8,823	\$12,352
Print display ad; 12-month featured digital listing	\$5,322	\$7,451
Print display ad; 12-month featured digital listing	\$3,813	\$5,338
Print display ad; 12-month featured digital listing	\$3,188	\$4,463
Print display ad; 12-month featured digital listing	\$2,367	\$3,314
Print listing; 12-month featured digital listing	\$750	\$1,050
Basic print listing	\$400	\$575
	Print display ad; 12-month featured digital listing Print listing; 12-month featured digital listing	Print display ad; 12-month featured digital listing \$13,532 Print display ad; 12-month featured digital listing \$11,137 Print display ad; 12-month featured digital listing \$10,112 Print display ad; 12-month featured digital listing \$9,258 Print display ad; 12-month featured digital listing \$8,823 Print display ad; 12-month featured digital listing \$5,322 Print display ad; 12-month featured digital listing \$3,813 Print display ad; 12-month featured digital listing \$3,188 Print display ad; 12-month featured digital listing \$2,367 Print listing; 12-month featured digital listing \$750

^{*}All print display ads include a print listing | Creative and content deadline: January 23, 2023 Magazine will be in-market March 2023 – February 2024

ADDITIONAL EXPOSURE OPPORTUNITIES

Product	Description	Member	Non-Member
Featured Special or Package	Print listing in featured travel service section.	\$300	\$420
Additional Listing	12-month listing in same or new category; second print directory	\$215	\$300
*Must have already purchased a display ad or listing package to take advantage of additional exposure opportunities.			

Contact Us

AD SIZE

Full page/Covers 7" x 9 7/8"		
Full page/Cover with bleed $^{\circ}$ 8 $^{1/4}$ X 11 $^{1/8}$ "	1/4 page	
Half page 7" x 4 ^{7/8} "	1/4 page	1/2 pag
Third page 4 5/8" x 4 7/8"	1/6	
Quarter page 7" x 2 3/8"	page vert.	
Sixth page vertical 2 1/4" X 4 7/8"		1/3 page
Sixth page horizontal 4 5/8" X 2 3/8"	1/6 page horiz.	
^p 11 1 1 11./0" 11 1 m ' '	0"/6"	

ge

PRINT LISTING INFORMATION

FEATURED LISTING PACKAGE

- 40 word description
- Basic contact information (email, phone, website, and street address)
- Travel service icons (see below)
- Rates (lodging only; see below)

Travel Services Icons		Rates		
III	Pet friendly, call ahead	\$	(less than \$100)	
	Motorcoaches accepted	\$\$	(\$101 - 200)	
ė	ADA compliant	\$\$\$	(\$201 - 300)	
\$	Wi-Fi	\$\$\$\$	(\$301 and above)	
t oo	EV charging station	Rates co	an be a range	

BASIC LISTING

- Business/organization name
- Street address
- Phone, email & website

[^]For bleed ads, please add $^{1/8}$ " on all sides. Trim size: 8" \overline{x} 10 $^{7/8}$ "